

# ***"Negotiate"***

***In support of Secondary SEAL***

**Monday 29th June 2009**

**2.00 pm - 4.00 pm**

**West London Academy, Northolt**

**COURSE LEADER: PETE HARVEY, ORIGINATOR OF  
NEGOTIATE AND R TIME CONSULTANT**

**TARGET AUDIENCE:**

This course is designed for staff based in Secondary schools.

**WHAT IS NEGOTIATE?**

The philosophy of *Negotiate* is simple. It is based on the principle that by placing students in a well defined and supportive situation, they will develop inter-personal skills and positive relationships.

*Negotiate* enables a meaningful dialogue to be established with fellow students. It provides a forum in which the students can freely explore and share their views on a whole range of relationship, citizenship and world issues. In each 15-20 minute weekly session it requires cooperation with a randomly chosen partner. Fundamental to *Negotiate* is the expectation and use of good manners, appropriate body language and courtesy, whilst students are engaged in a mutually respectful and productive dialogue.

**THE OBJECTIVES/LEARNING OUTCOMES FOR THIS COURSE WILL BE:**

To provide an insight into the philosophy behind *Negotiate*, and comprehensive overview of the practice of running the *Negotiate* programme. On completion delegates will have enough information to implement *Negotiate* in their class, school or group.

**COST: £40 per delegate, plus VAT. (Cost to include a free copy of  
"Negotiate" by Pete Harvey)**

**APPLICATIONS SHOULD BE MADE BY USING THE FORM OVERLEAF.**

**Please send the completed form to the following address:**

R time Ltd  
55 Garth Crescent,  
Binley,  
COVENTRY,  
CV3 2PP

*If you have any questions, or for more information, please ring R time Ltd on  
024 7665 9393 or Pete Harvey on 0116 277 1458*

<b><u>Name(s)</u></b>	
<b><u>Address for invoice, confirmation and further details.</u></b>	
<b><u>Contact Telephone number</u></b>	
<b><u>Email</u></b>	